



SUNA 2019 DISNEY CORONADO SPRINGS ORLANDO, FL SEPTEMBER 20 - 22, 2019

Payment Terms

Official Service Contractor

Furniture

Brede/Allied Convention Service, Inc. Phone: 407-851-0261 2502 Lake Orange Drive 407-859-3904 Fax:

Orlando FL 32837

Carpet

Exhibit Management Contact

Cleaning

Phone: Tom Greene 856-256-2375 **SUNA National Office** Fax: 856-589-7463

Rental Units

East Holly Ave/Box 56 Email: Tom.greene@suna.org

Pitman, NJ 08071

Graphics

Exhibit Information

Union Regulations

Backwall Drape: Blue/Teal Siderail Drape: Blue

Labor/Lift

Exhibit Hall Carpet: Multi-colored

Aisle Carpet Color:

N/A

Accessible Storage

One - i.d. sign showing company name & booth number Booth Package:

Non Official

Non Official Exhibitor Appointed Contractor:

Monday August 19, 2019

Booth Rental Order Deadline:

August 19, 2019 Monday

Shipping Information

Brede/Allied Advanced Order Deadline: Thursday September 5, 2019

Important Dates (Check all order forms for additional deadlines)

Material Handling

Advance Freight Deadline: (without surcharge) September 5, 2019 Thursday

Limits of Liability

Saturday September 21, 2019 12:00 PM 5:00 PM

Exhibit Hours:

9:15 AM 10:45 AM Saturday September 21, 2019 2:30 PM 4:00 PM

Sunday September 22, 2019 9:25 AM 10:55 AM

Exhibitor Move-out:

Exhibitor Setup:

September 22, 2019 Sunday

11:00 AM 4:00 PM

Freight Re-Route Time:

Sunday September 22, 2019

September 20, 2019

3:00 PM

Company Name, Booth Number

Information Shipping

Friday

ADVANCE WAREHOUSE: Company Name, Booth Number

SUNA 2019 Brede/Allied

2502 Lake Orange Drive Orlando, FL 32837

SHOW SITE:

SUNA 2019

Brede/Allied

@ Disney Coronado Springs 1000 Buena Vista Drive Orlando, FL 32830

Find more on Bredeallied.com

Brede/Allied Color Guide



DISPLAY TABLE DRAPE COLORS



STANDARD CARPET COLORS





Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Payment Authorization



TERMS:

THIS FORM ALONG WITH YOUR ORDER, CHECK AND/OR CREDIT CARD INFORMATION FOR PAYMENT MUST BE RETURNED TO BREDE/ALLIED AT THE ADDRESS ABOVE. A CREDIT CARD ON FILE IS REQUIRED WHEN USING BREDE/ALLIED. ORDERS RECEIVED WITHOUT PAYMENT AND CREDIT CARD AUTHORIZATION WILL NOT BE PROCESSED.

- By submitting this form or ordering materials or services from Brede/Allied, you agree to the terms set forth in this service manual.
- To receive discount pricing, order forms and full payment must be received by the deadline date on each form. Purchase Orders are not considered advance payment. Payment may be made by company check credit card authorization or wire transfer**. Any additional costs incurred for orders or services placed at show site, including labor and material handling, are due and payable upon presentation of the invoice. All adjustments must be made at show site. ABSOLUTELY NO CREDITS WILL BE ISSUED AFTER SHOW CLOSING.
- All accounts must be settled at the Brede/Allied service desk prior to show closing. Your show site representative must be made aware of this policy and have means of
 payment, unless credit card authorization below is signed. It is the responsibility of your show site representative to review the Statement of Account prior to the
 close of the show. ABSOLUTELY NO CREDITS WILL BE ISSUED AFTER SEPTEMBER 22, 2019.
- The exhibiting firm is primarily responsible for payment of all charges.
- NOTE: RENTAL ITEMS NOT ORDERED. YET FOUND IN BOOTHS. ARE INVOICED AT "STANDARD-FLOOR" PRICING.
- INTERNATIONAL EXHIBITORS: We require 100% pre-payment of advance orders. Payment must be rendered by cash, check payable in U.S. dollars drawn on a U.S. account, American Express, MasterCard, Discover or Visa credit cards.

CREDIT CARD INFORMATION - CREDIT CARD IS REQUIRED FOR SERVICES RENDERED:

PAYMENT INFORMATION

narge to: (check one) I	MasterCard	Visa	American Express	Discover	
Account Number			Expiration [Date	CVS#
Card Holder Name:			Signature:		
Card Holder Billing Address:			City/State/Zip:		
Card Holder Phone:			Fax:		
Card Holder Email:					
CHECK PAYMENT OPTIC	DN : Made Pay	able to: Allied (Convention Service, Inc. and o	drawn in US fur	ias.
Check #* *Wire Transfers are available.	Date	Ar	mount \$	drawn in US fur	ias.
Check #*Wire Transfers are available.	Date Date Please contact	Ar	rvice for details.		nas.
Check # *Wire Transfers are available. ORDER SUMMARY Furniture (Brede/Allied Only)	Date Please contact	Customer Se	rvice for details. Labor (estimate)	\$	nas.
Check # *Wire Transfers are available. ORDER SUMMARY Furniture (Brede/Allied Only) Carpet	Date Please contact \$ \$	Customer Se	rvice for details. Labor (estimate) Material Handling (estimate)	\$ \$	nas.
*Wire Transfers are available. ORDER SUMMARY Furniture (Brede/Allied Only) Carpet Custom Rental Exhibits	Date Please contact \$ \$ \$ \$	Customer Se	rvice for details. Labor (estimate)	\$ \$	nas.
Check # *Wire Transfers are available. ORDER SUMMARY Furniture (Brede/Allied Only) Carpet	Date Please contact \$ \$ \$ \$	Customer Se	rvice for details. Labor (estimate) Material Handling (estimate)	\$ \$	nas.

Find more on Bredeallied.com

suna

Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Furniture and Accessories



Otu	Item	,	Advance		Standard	Subtotal	04.	Itam			Advance-		Ctondor-	Subtota
	igh Display Tables			ite v			Qty	<i>Item</i> Upholstered Arr	n Chair	\$	Advance 82.75	\$	Standard 107.75	\$ <i>UDIOI</i> 2
30 11								Upholstered Sid		\$	75.25	\$	98.00	\$
	4' x 2' draped \$ 6' x 2' draped \$		141.75 166.25	\$ \$	184.25 216.25	\$ \$		'						
	8' x 2' draped \$		196.75	\$	255.75	ф 		Counter Stool v		\$	95.75	\$	124.50	\$
	4th side drape		33.00	\$	43.00	\$		Coffee Table 20			78.75	\$	102.50	\$
	4' x 2' undraped		52.00	\$	67.75	\$		30"x30" Pedest		\$	152.25	\$	198.00	\$
	6' x 2' undraped \$		69.00	\$	89.75	\$		30"x42" Pedest	al lable	\$	207.00	\$	269.25	\$
	8' x 2' undraped \$		80.50	\$	104.75	\$		Wastebasket		\$	23.00	\$	30.00	\$
42" H	igh Display Tables							Easel		\$	43.50	\$	56.75	\$
	4' x 2' draped \$		186.25	\$	242.25	\$		Literature Rack		\$	146.25	\$	190.25	\$
	6' x 2' draped \$		210.50	\$	273.75	\$		Tensa Stanchio	ns	\$	79.75	\$	103.75	\$
	8' x 2' draped \$		241.00	\$	313.50	\$		Crossbars		\$	14.75	\$	19.25	\$
	4th side drape		33.00	\$	43.00	\$		Hardware/Base	S	\$	14.75	\$	19.25	\$
	4' x 2' undraped		96.50	\$	125.50	\$		Hardware/Poles	8' high	\$	14.75	\$	19.25	\$
	6' x 2' undraped \$		111.00	\$	144.50	\$		Posterboard 8')	Ü					
	8' x 2' undraped \$		124.75	\$	162.25	\$		(horizontal only)	•	\$	182.50	\$	237.25	\$
8" Wi	de Tabletop Risers					Ψ		Special Drapin	g					
0 111	4' one step riser	•	55.00	\$	71.50	\$		3' h Drapery pe	r lin. ft.	\$	13.25	\$	17.25	\$
	6' one step riser		76.50	\$	99.50	\$		8' h Drapery pe	r lin. ft.	\$	15.75	\$	20.50	\$
	8' one step riser		100.50	\$	130.75	\$	Calaat	Constal Down						
	4' two step riser		72.25	\$	94.00	\$	Select	Special Drape Co	olor					
	6' two step riser		112.75	\$	146.75	\$	Bla	ck Blue	Burgun	dy	Gold		Green	
	8' two step riser		146.75	\$	191.00	\$	Gra	ay Peach	Red		Teal		White	
Calaa	·	,	140.75	Ψ	171.00	Ψ								
	Table Drape Color													
	lack Blue freen Gray		_ Burgund _ Red	dy	Gold Teal	White								
rtan		elled	l after deli	very	will be char	ged 50% of the ori	ginal pric	e.						
otes	A credit card	on f	file is requ	iired	when using	Brede/Allied.								
	 All charges n 	nust	be paid p	rior 1	to close of sl	now.								
	Payment Aut	horiz	zation mu	ist be	e completed	to process orders.	Orders r	eceived _			Cubtoto	ıά		
	without full pa						0.40.01	Fori			Subtota			
	•	-				-		Tota	6.	5%	Sales Tax	x \$		
										Es	t. Tota	I \$		
	Plaasa chack	that	t vou aar	-00 t	o our Pavm	nent Authorizatio	n Terms	and acknowled	lae navm	ent	s must he	acc	romnanied	with order

suna



Advance Order Discount Deadline: September 5, 2019

2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Carpet

Cleaning is not included with carpet orders. Please see Cleaning form.



Find more on Bredeallied.com

rpet Oty age	Size (Carpet & Pado	ding)	Advance		Standard		Subi	total	
age					Stariuaru		Cubi		
	10' x 10'	\$	311.25	\$	408.75	\$			
	10' x 20'	\$	622.50	\$	817.50	\$			
	10' x 30'	\$	933.75	\$	1226.25	\$			
	10' x(per 100 sq. ft.,) \$	311.25	\$	408.75	\$_			
ard Oty	Size (Carpet Only)		Advance		Standard		Subi	total	
ting	10' x 10'	\$	191.25	\$	248.75	\$			
	10' x 20'	\$	382.50	\$	497.50	\$			
	10' x 30'	\$	573.75	\$	746.25	\$			
	10' x(per 100 sq. ft.,) \$	191.25	\$	248.75	\$			
ıt & <i>Qty</i>	ndard carpets ordered in a Option	Size			Advano	ŭ	Standard		Subtotal
ted	•	e Size:	X			\$	4.45	\$	
itea	Cut & Fit to Bootii Spac					- +		*	
• Rer	Cut & Fit to Booth Spac (per 10' increments) tal price includes laying, to tal prices are quoted per	<i>(10</i> tape, visqu square foo	00 sq. ft. minimu ueen and ren ot-to figure to	<i>ım)</i> noval. otal sq	uare feet, mi	ultiply	Ü	n + total so	quare feet.
• Rer • Rer ons Select	(per 10' increments) tal price includes laying, t	(10) tape, visqu square foo	oo sq. ft. minimu ueen and ren ot-to figure to is selected, s gundy	um) noval. otal sq	uare feet, mo colors will pre rest Green	ultiply	length x width	n + total so	quare feet.
• Rer • Rer ons Select	(per 10' increments) Ital price includes laying, to tal prices are quoted per from Standard Colors (includes).	(10 tape, visqu square foo if no color.	oo sq. ft. minimu ueen and ren ot-to figure to is selected, s gundy	um) noval. otal sq show o For	uare feet, mo colors will pre rest Green	ultiply e <i>vail.)</i>	length x width	n + total so Subi	
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Add 30% to all Orders placed at Show Site

2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Booth Cleaning



Minim	um 100 square fee	t per day		Ad	dvance Pric	e	Standard Price
	uum Once before show udes empting of wasteb	•	S	\$.55 per sq. ft.	\$.72 per sq. ft.
	show opens and daily the des emptying of wastel		Ş	\$.45 per sq. ft.	\$.59 per sq. ft.
Sha	ımpoo Carpet (per appli	cation)	Š	\$.82 per sq. ft.	\$	1.07 per sq. ft.
	Booth Size (sq. ft.)	Rate	,	# Days		Subtotal	
		Χ	Χ		= \$		

Note: There will be an additional labor charge for cleaning carpets that are subjected to excessive wear- and -tear such as wood or metal shavings generated by demonstrations in the booth or food sampling.

Porter Service

Porter Service Consists of an assigned person cleaning your booth during show hours.

4 hour Minimum	Advance Price	Standard Price
Straight time rate 8am-4:30pm, Monday-Friday	\$ 42.75 per hour	\$ 55.50 per hour
Over time rate All other hours weekday, Saturday, Sunday & Holidays	\$ 85.50 per hour	\$ 111.25 per hour

Days:	Hours	@ \$	per day = <u>\$</u>	
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Important Notes

- Our exclusive cleaning contract for this show will not permit other service contractors to provide this service.
- Vacuuming/sweeping of booths & emptying of wastebaskets is not included in your booth space rental.
- All carpets ordered from us are installed clean. You may want to order cleaning services for debris created during set-up.
- Porter Service orders must be canceled 24 hours prior to ordered time or a minimum of 1 hour per laborer ordered will be charged.
- A credit card on file is required when using Brede/Allied.
- All charges must be paid prior to close of show.

Form		\$
Total	6.5% Sales Tax	\$

Est. Total \$

Please check that you agree to our Payment Authorization Terms and acknowledge payments must be accomp	nied with ord	lei
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COMPANY NAME:	BOOTH#

suna

Find more on Bredeallied.com

Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Basic Rental Exhibits



Purple











Exhi	bits	Incl	ude
	DIL		uuc

- Standard Expo Carpeting
- 1m Cabinet
- Gray or White Hardwall Panels
- Install and dismantle exhibit
- Header-One line with block letters (see below to order header)

Note: Flectricity is NOT included with Rental

Note: Electricity is NOT included with Nertur
HEADER COPY (Please print clearly):
(Custom graphics are available. Call or email for a quote.)
Email proof to:

Color Options

Forest Green

HARDWALL PANELS					
Gray	White				
CARPET SELE	CTION				
Black	Blue	Burgundy			

Teal **Interested in Custom Graphics** or a Custom Exhibit?

Gray

Email: info@bredeallied.com

Rates

Qty	<i>Item</i>	,	A <i>dvance</i>	Standard	Subtotal
	Plan A - 10' x 10'	\$	2662.75	\$ 3461.75	\$
	Plan B - 10' x 10'	\$	2547.00	\$ 3311.25	\$
	Plan C - 10' x 10'	\$	3039.00	\$ 3950.75	\$
	Plan D - 10' x 20'	\$	3994.00	\$ 5192.25	\$
	Plan E - 10' x 20'	\$	4341.25	\$ 5643.75	\$
	Plan F - 10' x 20'	\$	4862.25	\$ 6321.00	\$

nd more on Bredeallied.com

Additional Options

Qty	Item	/	<i>Advance</i>	5	Standard	Subtotal
	8 1/2"x11" Literature Pocket	\$	29.75	\$	38.75	\$
	1M Shelf	\$	62.25	\$	81.00	\$
	1M Angled Shelf	\$	62.25	\$	81.00	\$
	Spot Lights (use w/ rental only)	\$	70.75	\$	92.00	\$
	Velcro Panels (choose below)	\$	176.00	\$	229.00	\$
	Black Blue Gr	ay (a	additional color	options	available)	

Additional Booth furnishings can be found throughout this exhibitor manual. Look for upgraded carpet, carpet padding, graphics, chairs, etc.

Important Notes

- Rental Booths require pre-payment and include a 100% cancellation policy.
- A credit card on file is required when using Brede/Allied.

Form
Total

Subtotal	\$
6.5% Sales Tax	\$
Fet Total	¢

Please check that you agree to our Payment Authorization Terms and acknowledge payments must be accompanied with order.

BOOTH# **COMPANY NAME:**

suna

Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Islands/Custom Exhibits

Islands





Rates

Qty

Color Options

HARDWALL PANELS

White Gray

CARPET SELECTION

Email: info@bredeallied.com

Black	Blue	Burgund		
Forest Green	Gray	Purple		
Red	Teal			

Advance Standard Subtotal 8103.50 10534.75 10013.75 13018.00

Exhibits Include

- Standard Expo Carpeting
- Gray or White Hardwall Panels
- Install and dismantle exhibit
- Header-One line with block letters (see below to order header)

HEADER COPY (Please print clearly):

Note: Electricity is NOT included with Rental (logos & special lettering available at an additional cost. Call for quote.)

Plan G - 20' x 20' Island

Plan H - 20' x 20' Island

Item

Custom Exhibit Examples







Important Notes

COMPANY NAME:

- Other options available include: Plexiglass panels, colored panels, back lit graphics, banners, tension fabric structures, custom counters & upgraded carpet. Contact info@bredeallied.com.
- A custom rental exhibit saves time, the risk of loss or damage in shipping & the responsibility of set up & tear down.
- Rental Booths require pre-payment and include a 100% cancellation
- A credit card on file is required when using Brede/Allied.

Designed to suit your specific needs; a custom exhibit can help set you apart from your competition. Combine product displays with eye-catching graphics, while leaving plenty of room for meetings & storage.

Form	
Total	

Subtotal	\$
6.5% Sales Tax	\$
Est. Total	\$

	Please check that you agr	ree to our Payment Authorization	Terms and acknowledge payments	must be accompanied with orde
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nd more on Bredeallied.com BOOTH# suna

Interested in a Custom Exhibit?

Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Cabinets & Gondolas



Cabinets









Standard Cabinets are constructed with white panels in a silver frame. Other options, shapes & sizes are available. Brede/Allied can also use your artwork to produce graphics for cabinet fronts & sides. Contact Customer Service for a quote.

<i>Qty</i>	Cabinet		Advance	Standard		Subtotal
	Cabinet A - 40"x20"x41"h (locking	doors) \$	331.75	\$ 431.50	\$_	
	Cabinet B - 80"x20"x41"h (locking	doors) \$	662.75	\$ 861.75	\$_	
	Cabinet C - 61"x20"x41"h (open ba	nck) \$	528.25	\$ 686.75	\$_	
	Cabinet D - 61"x20"x41"h (locking	doors) \$	588.75	\$ 765.50	\$	



Gondolas



Qty	Single-sided Gondola	Advance	Standard	Subtotal
	4'h - 40"x20"(base)x48"h, with 2 shelves	\$ 395.50	\$ 514.25	\$
	6'h - 40"x20"(base)x72"h, with 3 shelves	\$ 456.00	\$ 593.00	\$
Qty	Double-sided Gondola	Advance	Standard	Subtotal
	4'h - 40"x40"(base)x48"h, with 4 shelves	\$ 547.50	\$ 711.75	\$
	6'h - 40"x24"(base)x72"h, with 6 shelves	\$ 669.00	\$ 869.75	\$

Standard Gondolas are constructed with white panels in a silver frame with white shelves. Other options & sizes are available. Brede/Allied can also use your artwork to produce graphics for gondola fronts & backs. Contact Customer Service for a quote.

Important Notes

- Orders cancelled after delivery will be charged 50% of the original price.
- A credit card on file is required when using Brede/Allied.

• All charges must be paid prior to close of show.

Form	
Total	

Subtotal	\$
6.5% Sales Tax	\$
Est. Total	\$

COMPANY NAME: BOOTH#

suna

Find more on Bredeallied.com

Orders Must Be Received By: August 19, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Fabric Displays

(For Purchase)



Brede/Allied can provide you with high quality digital signs and graphics to enhance the overall image of your booth. Prices below are for the output only of your fully prepared digital files, standard single sided graphics. Double sided graphics are available for 50% more of the original price.



10' Straight Fabric Display Wall

- 20' Straight Fabric Display Wall
- Custom Fabric Display created from your fully prepared digital artwork
- Graphics size 10' Straight 114"w x 91"h Graphics size 20' Straight 234"w x 88.5"h
- · Pillow-cased fabric stretches around easily assembled aluminum frame
- Display includes printed fabric graphic & aluminum frame
- · Assembly & Dismantle also included at first use



10' Curved Fabric Display Wall

20' Curved Fabric Display Wall

- Custom Fabric Display created from your fully prepared digital artwork
- Graphics size 10' Straight 124"w x 91"h Graphics size 20' Straight 248"w x 91"h
- Pillow-cased fabric stretches around easily assembled aluminum frame
- Display includes printed fabric graphic & aluminum frame
- Assembly & Dismantle also included at first



6' Table Cover 8' Table Cover

- Available for standard 6' or 8'w x 30"h tables
- Custom image is printed on all sides, a template will be provided
- Graphic sizes -126.25"w x 84"h (for 6' table) 150.5"w x 84"h (for 8' table)



2'x7.5' Fabric Easy Stand 4'x7.5' Fabric Easy Stand

- Custom Fabric Display created from your fully prepared digital artwork
- Graphics size 2' x 7.5' Graphics size 4' x 7.5' Fabric stretch pillow case
- Display includes printed fabric graphic & aluminum frame

Assembly & Dismantle also included at first use

Ra	te	S
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Qty	Item		Advance		Standard	Subtotal		
	10'x8' Straight Wall	\$	1669.25	\$	2504.00			To guarantee availability, orders must be received
	20'x8' Straight Wall	\$	3263.50	\$	4895.25			by August 19, 2019.
	10'x8' Curved Wall	\$	1669.25	\$	2504.00			Actual structure may be smaller than dimensions
	20'x8' Curved Wall	\$	3263.50	\$	4895.25			noted, in order to fit within the booth space.
	6' Table Cover	\$	495.00	\$	742.50			Don't forget to take your new fabric display with you or
	8' Table Cover	\$	694.75	\$	1042.25		└	make arrangements to ship it to your office after the
l	2'x7.5' Fabric Stand	\$	275.75	\$	413.75		,	show.
l	4'x7.5' Fabric Stand	\$	555.75	\$	833.75		_	Coo Art Crosifications on Cronbias Form
1	- Driese noted are	for 1	Output On	l	برالي سيمير في	nranarad Digital Art		See Art Specifications on Graphics Form

Important Notes

- · Prices noted are for Output Only of your fully prepared Digital Artwork. Layout, composition or file manipulation of any kind, if required will be billed at a rate of \$150.00 per hour.
- Custom styles & sizes are available. Please contact info@bredeallied.com
- Graphics require prepayment and include a 100% cancellation policy.
- A credit card on file is required when using Brede/Allied.



Subtotal	\$
6.5% Sales Tax	\$
Est. Total	\$

Please check that you agree to our Payment Authorization Terms and acknowledge payments must be accompanied with order.

COMPANY NAME: BOOTH#

suna

Advance Order Discount Deadline: September 5, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Graphics

COMPANY NAME:



Brede/Allied can provide you with high quality digital signs and graphics to enhance the overall image of your booth. Prices below are for the output only of your fully prepared digital files, standard single sided graphics. Double sided graphics are available for 50% more of the original price.

Standard Signs	2ty 3120 Maranee Standard Subtotal 2ty 3120 Maranee Standard Subtotal	
C Size Gra (10 sq ft minin	\mathbf{x} \mathbf{x} \mathbf{y} \mathbf{z} \mathbf{y} \mathbf{z}	
Art Specifi- cations	 • We use Adobe Creative Cloud. Please do not send Corel Draw files. • Acceptable graphic file formats: Illustrator (*.ai or *.eps), InDesign (*.indd), PDF, and Photoshop (*.psd, *.tif, *.jpg) • Note: The acceptable print resolution for PSD, TIF or JPG is no less than 150ppi and no greater than 300ppi. • Acceptable color mode: CMYK (files sent in RGB will be converted to CMYK, and colors may shift slightly as a result) • Provide all fonts used in your artwork or convert all text to outlines. • InDesign files must be packaged with linked files and fonts used in the document. • Acceptable font types: TrueType (.tt) and OpenType (.ot). • Mac users: we cannot install *.dfont or PostScript, please do not send unless you have TrueType or OpenType. • If you require color matching, please provide Pantone Solid Color values or send a hardcopy of the item to match to. • Please provide any relevant Word, Excel, or PowerPoint documents that you need to have made into signs. 	
Impor N	Trant Over the prices noted are for Output Only of your fully prepared Digital Artwork. Layout, composition or file manipulation of any kind, if required will be billed at a rate of \$150.00 per hour. Custom styles & sizes are available. Please contact info@bredeallied.com. Graphics require prepayment and include a 100% cancellation policy. A credit card on file is required when using Brede/Allied. Form Total Subtotal \$ 6.5% Sales Tax \$ Est. Total \$	

Please check that you agree to our Payment Authorization Terms and acknowledge payments must be accompanied with order.

BREDE/ALLIED

suna

BOOTH#



Orlando Labor Guidelines



To assist you in planning for your participation in this convention, we're certain you will appreciate knowing in advance that union labor will be required for certain aspects of your exhibit handling. To help you understand the jurisdictions the various unions have we ask you to read the following:

EXHIBIT INSTALLATION AND DISMANTLING

Currently we have an agreement with the Local IATSE Union to provide labor for display installation and dismantling. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide must be rendered by the Union. Labor can be ordered in advance by returning the Labor Order Form, or at showsite at the service desk. Proof of full time employment status may be requested by the Union Steward of any personnel working in your booth.

MATERIAL HANDLING

Exhibitors may hand-carry their materials into the exhibit facility. The use or rental of dollies, flat trucks and other mechanical equipment, however, is not permitted. Brede/Allied will control access to the loading docks in order to provide for a safe and orderly move-in/out. Only full time employees of the exhibiting company will be allowed to hand-carry items. Unloading or reloading at the dock of any and all contracted carriers will be handled by Brede/Allied.

TIPPING

Brede/Allied requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all employees. Any request for such should be brought to the attention of a Brede/Allied representative at the service desk or correspondence may be directed to the attention of the General Manager at our Orlando address.

SAFETY

Standing on chairs, tables, or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Brede/Allied cannot be responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Labor Order Form and the necessary ladders and tools will be provided.



Add 30% to all Orders placed at Show Site

2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Labor/Forklift



Labor/ Forklift Rates

		Labor Hours	Per Laborer,	orklift, with Driver					
STRAIGHT TIME		8am-4:30pm, Monday	/-Friday		\$ 93.5	0	\$		164.50
OVERTIME	4:30pm-12am,	Monday-Friday & 8am -1	2am, Saturday & Si	undays	\$ 140.2	25	\$		211.25
DOUBLE TIME	12a	m-8am, Monday-Sunday	& all Holidays		\$ 187.0	00	\$		258.00
Labor	Option (A or B)	Dates Required	Time		 orers To ested	tal Estimai Hours	ted		Total Cost
Installation								=	\$
Dismantle								=	\$
Forklift Labor									
Installation								=	\$
Dismantle								=	\$

Ship to:

Option A: Brede/Allied Supervised

Installation

All work performed & supervised by Brede/Allied Personnel.

Shipped to ____Warehouse ____Show site ___Special Equipment Required:

- Charge for supervisory service is 30% of total daily of labor bill, with a \$93.50 minimum.
- Work performed under Brede/Allied supervision is straight time when possible.

An outbound Bill of Lading must be completed and turned in at the Brede/Allied Service Desk.

Dismantle

Attn: Scheduled Delivery Date ___ / / Address: Shipment: ___Crates ___Boxes ___Carpet/Pad City, ST, Zip: Carpet (if not shipped): ____ from Brede/Allied ____None Blueprints/Instructions: ____ Attached ____with Display (Crate #____) Official Show Carrier: __Ground __Air Telephone Number: Electrical Under Carpet? ____ Yes ____ No Other Carrier: _____ OR Option B: Show Site contact: All work is performed under direction of the exhibitor. **Exhibitor** Exhibitor must meet labor at the Brede/Allied Service Desk at scheduled Phone #: Supervised

Important Notes

- Starting time can be guaranteed only when labor is ordered for 8am.
- 4 hour minimums may apply on dedicated labor calls.
- Labor & services ordered by other contractors, must be authorized, in writing, prior to show set up by the exhibiting company. A certificate of insurance must also be presented to Brede/Allied prior to any other contractor beginning work on the show floor. Payment for labor & services is the responsibility of the exhibitor.
- A credit card on file is required when using Brede/Allied.
- All charges must be paid prior to close of show.

- Labor orders must be canceled 24 hours prior to ordered time or a minimum of 1 hour per laborer ordered will be charged.
- All labor is billed on a 1 laborer, 1 hour minimum. No shows will be billed at the minimum per laborer rate.

Form	Subtotal	\$
Total	Est. Total	\$

	Please check that you agree to our Payment Authorization	Terms and acknowledge payments must be accompanied with order
COMPANY	/ NAME:	BOOTH#

suna

IT SHOWS WHEN YOU USE BREDE/ALLIED



Accessible Storage



THIS IS NOT AN ORDER FORM. THIS SERVICE MUST BE ORDERED ON SITE.

An accessible storage area will be available at the facility, whenever possible, for the exhibitor's literature and giveaway items. Brede/ Allied staff will be available to access storage items during show hours, one hour prior to show opening and 1/2 hour after show closing each day. Due to fire regulations and for security purposes, NO large deliveries can be made during show hours. Only items that can be hand-carried from the storage area to the booth will be delivered during show hours. All materials in storage on the last day of the show will be returned to designated booths at the close of the show. Show Management reserves the right to stop deliveries at any time during show hours, so please schedule deliveries prior to the show opening each day. *PLEASE NOTE:* This is Accessible Storage, not Secured Storage. This is not Empty Storage. Accessible Storage items may not be the first items returned to your booth at the close of the show.

SET UP:	One time set up charge:	\$145.00		
STORAGE:	Size of Storage Space (sq. ft.)	Rate (per day)		
	0-25	\$145.00		
	26-50	\$217.50		
	51-100	\$290.00		
	101-150	\$362.25		
	151-200	\$437.50		
ACCESS RATES:	There is a 1/2 hour labor charge (minimum) each time something is placed into or removed from accessible storage. The charge will be applied at the corresponding rate for the time it is accessed.			
ACCESS CHARGES:				
Straight Time:	8am-4:30pm, Monday-Friday	\$93.50		
Overtime:	4:30pm-12am, Monday-Friday & 8am-12am, Saturday & Sunday	\$140.25		
Double Time:	12am-8am, Monday-Sunday & all Holidays	\$187.00		

All goods stored with Brede/Allied are stored at your own risk. Accessible storage is intended strictly for giveaway items. Valuables should not be placed in Accessible Storage. We shall not be liable for any injury, loss, theft or destruction, including but not limited to act, breach of contract, breach of warranty, water, condensation, fires, floods, Acts of God, or any act beyond our sole control. We are not liable for any direct, consequential or incidental damages nor for loss which may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions or brokerage, for any freight or drayage.





Advance Order Discount Deadline: August 19, 2019 2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com

Request For Set-Up By Non-Official Exhibitor Appointed Contractor



The unpacking, assembling, dismantling, and packing of displays and equipment must be done by the correct type of Union labor. Brede Exposition Services/Allied Convention Service, Inc., the official contractor, will have skilled craftsmen available to assist Exhibitors. Arrangements for labor should be made through Brede/Allied in advance whenever possible. Official labor forms are included in this Exhibitor Service Manual.

Exceptions to the foregoing will be considered only in cases where permission has been requested in writing by the Exhibitor and received by Brede/Allied no later than **August 19, 2019**. Exceptions will be granted only if it will not interfere with or prejudice the orderly set-up, interim service, or dismantling of the Exposition. An exception will not be granted if it is inconsistent with the commitments made and obligations assumed by Management in any contact with service contractors of its lease with the **Disney Coronado Springs**. For services such as electrical, plumbing, telephone, drayage, rigging and booth cleaning, no exception will be made, and the contractor designated by Management will be used.

All agents representing the Exhibitor must be fully identified by the official Management badge. All agents or representatives who are performing services other than the Exhibitor's own employees must provide Brede/Allied with Certificates of Insurance naming Brede Exposition Services/Allied Convention Service, Inc., Anthony J. Jannetti, Inc., SUNA 2019 and the Disney Coronado Springs as additional insured's at the time that a request for an exception is made. These Certificates of Insurance must include public liability and property damage insurance for at least \$1,000,000, and workmen's compensation insurance in accordance with local law.

Exhibitors wishing to use a contractor other than Brede/Allied to set up and dismantle their exhibits must fill out this form and return to us no later than the date shown above. If this form and the certificate of insurance from the non-official contractor are not received by August 19, 2019, your non-official contractor will be allowed to supervise only. All labor must then be hired from Brede/Allied for installation and dismantle of the exhibit. There are no exceptions after the deadline date. Submit this form and a Certificate of Insurance via email, fax or US Mail.

(2)

EVENT	SUNA 2019
COMPANY NAME	BOOTH #
NON-OFFICIAL CONTRACTOR	
CONTRACTOR ADDRESS	
EMAIL	
PHONE#	FAX#
ESTIMATED ARRIVAL AT SHOW	# OF WORKERS
AUTHORIZED BY	TITLE



Procedures and Regulations For Non-Official Exhibitor Appointed Contractors



If an exhibitor plans to use a contractor other than Brede/Allied to unpack, erect, assemble, dismantle, or pack displays and/or equipment, or wishes to appoint a contractor to perform other services (except those for which no exception is allowed), the following regulations and procedures apply:

- The exhibiting firm must send notification of their selected contractor to Brede/Allied by August 19, 2019 (notification from the exhibitor's contractor is not acceptable).
- Prior to August 19, 2019, furnish Brede/Allied with the name of all contractors, including address, phone number and primary contact person, the name(s) of the contractor's on site supervisor(s), and any additional employees who will be working in the Convention Center/Hotel, plus the nature of the services being performed.
- The non-official exhibitor appointed contractor (any contractor who will be performing services for the exhibitor in the Convention Center/Hotel) must provide Brede/Allied with a proper Certificate of Insurance by August 19, 2019. No exceptions after the deadline date. Also, the contractor must provide SUNA with a list of other clients the contractors will serve.



- All non-official exhibitor appointed contractors must abide by the Union Jurisdiction in force and observe the facility's regulations and SUNA 2019's Rules and Regulations.
- All non-official exhibitor appointed contractors will be permitted to maintain their check in desk and service desk only within the confines of their clients' display space, and shall not maintain a desk in the aisles of the SUNA 2019, exposition floor. Brede/Allied may provide an area for ladder and job box storage.
- Brede/Allied has been deemed the official cleaning contractor. Outside contractors or exhibitors will not be permitted to provide cleaning service to their contracted booth space.



Shipping Information



Brede/Allied will receive your shipment(s) either in advance at our local warehouse or directly at the exhibit site. You may ship via the carrier of your choice. Ship prepaid, collect shipments will not be accepted.

SHIPPIN	G INFORMATION
Advance Warehouse: Must arrive no later than, Thursday, September 5, 2019 to obtain advance pricing.	Company Name & Booth # SUNA 2019 Brede/Allied 2502 Lake Orange Drive Orlando, FL 32837
<u>Direct - Show Site:</u> Must not arrive prior to, Friday, September 20, 2019.	Company Name & Booth # SUNA 2019 Brede/Allied @ Disney Coronado Springs 1000 Buena Vista Drive Orlando, FL 32830

For rates see the Material Handling Order Form.

ADVANCE SHIPMENTS TO BREDE/ALLIED WAREHOUSE - crates, cartons, fiber cases only: Rates include:

- Unloading crated materials. The warehouse cannot receive uncrated shipments.
- Storing at the warehouse for up to 30 days.
- Reloading onto our trucks and delivery to the exhibit site.
- Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
- Reloading out freight for return onto your carrier.

DIRECT SHIPMENTS TO EXHIBIT SITE:

Rates include:

- Unloading materials and delivery to your booth.
- Picking up, storing and returning empty shipping containers.
- Reloading equipment for return to your specified destination.





Shipping Information (continued)

Read the "LIMITS OF LIABILITY & RESPONSIBILITY" form included in this service manual for extremely important information concerning shipping and Material Handling.

Please prepay all shipping charges. Brede/Allied cannot accept or be responsible for collect shipments.

All shipments must have a bill of lading or delivery slip showing the number of pieces, weight and type of merchandise. Upon shipping, immediately send copies of bills of lading to Brede/Allied and the name of your on-site representative.

Certified weight receipts are required for all shipments. Brede/Allied will estimate weight for private vehicles without certified weight receipts.

Separate mixed van shipments between crated and uncrated and clearly identify the weights of each bill of lading.

All shipments must be consigned C/O Brede/Allied to enable us to accept them for handling. Convention centers and hotels will not accept direct shipments consigned to them, as they have no facilities for receiving or storing freight.

Labor and equipment for unloading and loading are included in the Material Handling rates. Labor and equipment will be available for uncrating, unskidding, assembling, positioning, leveling, dismantling, recrating and reskidding machinery and/or equipment of exhibitors. Place your orders for this labor with the "Labor" order form included in this service manual.

If your material requires specialized rigging equipment, please notify us promptly so that we can make arrangements. When possible, supply your own rigging equipment with shipments and pre-rig your material.

Shipping cartons will be picked up, stored and returned after the show if they are affixed with "Empty" labels by the exhibitor. These labels will be available at the Brede/Allied service desk and are for **empty storage only.**

Shipping information, bills of lading and labels will be available at the Brede/Allied service desk. Exhibitors selecting non-official carriers will need to make their own arrangements for pick-up.





EXHIBITION MATERIAL

FOR ADVANCE SHIPMENT ONLY

MUST ARRIVE NO LATER THAN SEPTEMBER 5, 2019, TO OBTAIN ADVANCE PRICING

COMPANY NAME:		Booth #	<u></u>
SUNA 2019 BREDE/ALLIED			
2502 LAKE ORANGE DRIVE			
ORLANDO, FL 32837			
NUMBER OF PIECES:	NO	OF	
		0500 1010 0	
Brece EXPOSITION SERVICES		2502 Lake Orang Orlando, FL	32837
Allied Convention Service, Inc.		Ph: 407.85 Fax: 407.85	
www.bredeallied.com		info@bredealli	ed.com
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FOR ADVA MUST ARRIVE NO LATER THAN SE COMPANY NAME: SUNA 2019 BREDE/ALLIED 2502 LAKE ORANGE DRIVE ORLANDO, FL 32837	NCE SHIP	MENT ONLY 019, TO OBTAIN ADVANCE PRICIL Booth #	
FOR ADVA MUST ARRIVE NO LATER THAN SE COMPANY NAME: SUNA 2019 BREDE/ALLIED 2502 LAKE ORANGE DRIVE	NCE SHIP	MENT ONLY 019, TO OBTAIN ADVANCE PRICIL Booth #	
FOR ADVA MUST ARRIVE NO LATER THAN SE COMPANY NAME: SUNA 2019 BREDE/ALLIED 2502 LAKE ORANGE DRIVE ORLANDO, FL 32837	NCE SHIP	MENT ONLY 019, TO OBTAIN ADVANCE PRICIL Booth #	
FOR ADVA MUST ARRIVE NO LATER THAN SE COMPANY NAME: SUNA 2019 BREDE/ALLIED 2502 LAKE ORANGE DRIVE ORLANDO, FL 32837	NCE SHIP	MENT ONLY 019, TO OBTAIN ADVANCE PRICII Booth # OF	_
FOR ADVA MUST ARRIVE NO LATER THAN SE COMPANY NAME: SUNA 2019 BREDE/ALLIED 2502 LAKE ORANGE DRIVE ORLANDO, FL 32837	NCE SHIP	MENT ONLY 019, TO OBTAIN ADVANCE PRICIL Booth #	e Drive 32837

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info@bredeallied.com

www.bredeallied.com



EXHIBITION MATERIAL

FOR DIRECT SHIPMENT ONLY MUST NOT ARRIVE PRIOR TO SEPTEMBER 20, 2019

COMPANY NAME:		Booth #	
NUMBER OF PIECES:	NO	OF	
Allied Convention Service, Inc. www.bredeallied.com		;	2502 Lake Orange Drive Orlando, FL 32837 Ph: 407.851.0261 Fax: 407.859.3904 info@bredeallied.com
	*		
	SUNA		
	IIBITION MA		
	RECT SHIP	MENT ONLY	R 20, 2019
FOR DI	E PRIOR TO	MENT ONLY SEPTEMBER	· ·
FOR DI MUST NOT ARRIV COMPANY NAME: SUNA 2019 BREDE/ALLIED @ DISNEY CORONADO SPRINGS 1000 BUENA VISTA DRIVE	E PRIOR TO	MENT ONLY SEPTEMBER Booth #	·



Material Handling



Rates include all labor and equipment required to unload shipment, store up to 30 days in advance at the warehouse address, deliver to booth, handle empty containers to and from storage and remove from booth for reloading onto outbound carriers. Material Handling services, whether used completely or in part only, are offered as a package and the charges will be based on the total weight of the inbound shipment, rounded off to the next cwt. Material Handling rates are billed per shipment.

	Rate per cwt	Minimum		
Description	200 lb minim	minimum charge		
Advance to Warehouse: Crated/Skidded	\$ 133.00	\$ 266.00		
Direct to Show site: Crated/Skidded	\$ 133.00	\$ 266.00		
Advance to Warehouse: Special Handling	\$ 159.75	\$ 319.50		
Direct to Show site: Special Handling	\$ 159.75	\$ 319.50		
Direct to Show site: Uncrated, Un-skidded, or Wrapped	\$ 177.25	\$ 354.50		
Direct/Advance: Carpet and/or Padding: Special Handling	\$ 177.25	\$ 354.50		
Freight not received at warehouse prior to the deadline date [See Shipping Instructions & Material Handling information form] and freight received at Show site after show opening-add to above rates.	Warehouse: \$ 26.75 Show Site: \$ 26.75	\$ 53.50 \$ 53.50		
Small Package Fee: applies to a show site delivery of a single piece shipment from UPS or FedEx weighing less than 35lbs.	'	75 each		

Additional Services (order at show site)		
Shrink Wrap	\$ 78.75 per skid	
Metal Banding	\$ 78.75 per skid	

Calculate Estimated Material Handling Charges

COMPANY NAME:

Carrier(s)	Tracking #	Date of Arrival	# Pieces	Est. Weight cwt		Rate per cwt		Estimated Cost 200 lb minimum
					Х		=	
					Х		=	
					Х		=	
						TOTAL		
Show site Contact			Show site	Phone				

	Please check that you agree to our Payment Authorization Terms and acknowledge payments must be accompanied with order
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suna

BOOTH#



Material Handling Definition, Policies & Guidelines

- Brede/Allied as the Material Handling contractor, shall have control over all freight docks, doors, elevators and crate storage areas.
- * Material Handling (also known as "drayage") is the moving of exhibit materials from one location to another and the associated fees for such service. Whether you ship to the advance warehouse or directly to show site, your materials still need to get to your booth location. Material handling services include the accepting of your material either at the warehouse or at show site, delivery to your booth, storage of empty containers during the show, returning empty containers at the close of the show, picking up your packaged materials, returning them to the dock and loading on the carrier of your choice. Material handling charges are *in addition* to any shipping charges you may incur from the carrier (trucking company, UPS, FedEx, etc.) you select.
- * Any shipment requiring special handling due to length, width, height or weight will be handled on a time and material basis. Please see the Special Handling definition sheet. Any single piece, due to its size, that cannot be fitted through doorway or elevators will be taken as far as possible and then becomes the responsibility of the exhibitor. Arrangements to enlarge such openings, if requested, will be made by Brede/Allied at the exhibitor's expense. Please contact Brede/Allied prior to shipping this type of shipment.
- * Copies of the bills of lading should be given to your representative attending the show. This will assist in the tracing of a shipment if necessary. Please be certain that all bills of lading have the waybill number on them, since tracing cannot be done without these.
- * Remove all outdated shipping labels prior to shipment.
- * Shipments should not be addressed to the Hotel or Convention Center, as they do not have the facilities to receive such shipments and may refuse them, prior to the installation of the show.
- * Exhibitor routings on outbound shipments will be honored when possible. In the event the designated carrier fails to pick up by the specified time, such shipments will be re-routed by Brede/Allied.
- * All outbound shipments must be tendered with a Brede/Allied bill of lading.
- * Exhibits left on the booth floor without return instructions will be returned to the exhibitor's address, freight collect, if possible.
- * Any shipment not handled by Brede/Allied, but for which Brede/Allied is required to handle storage of the empty shipping containers, a charge of \$85.00 per crate, case, box, or carton will be assessed.



- * The responsibility of Brede/Allied with respect to the goods stored hereunder shall be limited to the exercise of ordinary care and diligence by its officers and employees in receiving, handling, keeping and delivering the same. The company shall not be liable for loss or damage by the elements, fire, water, heat, frost, damp, dust, moth, rust, leakage, deterioration, acts of God, riot or unlawful disturbance of the peace or depreciation due to the lapse of time, ordinary wear and tear or perishable nature of the property, nor for injury to goods arising from the lack of proper packing or from improper packing or unpacking by other than its own employees, or other causes beyond its control.
- * Make certain all of your materials are properly insured against fire, theft and all hazards while in transit to and from the convention, moving to and from your booth, and for the duration of the convention. This can usually be done with "riders" to your existing insurance policies.

IF THE CARRIER DESIGNATED AND ARRANGED FOR BY YOU FAILS TO PICK UP YOUR OUTBOUND FREIGHT PRIOR TO THE DESIGNATED TIME, WE WILL RE-ROUTE YOUR FREIGHT IN ORDER TO CLEAR THE EXHIBIT HALL. SO THAT WE MAY REROUTE YOUR FREIGHT TO MOVE BY THE PROPER MEANS OF TRANSPORTATION, PLEASE FILL IN THE INFORMATION BELOW.

Ship to:Street Address			City/State/Z	ip Code
Type of Carrier	Air	Motor Freight	Van Lines	
EVENT OR SHOW COMPANY NAME	SUNA 2019		_ HALL OR HOTEL	DISNEY CORONADO SPRINGS BOOTH #
TELEPHONE		EMAIL		500111#
AUTHORIZED BY (please	se print or type)			
SIGNATURE				

Request for Preprinted Bill of Lading & Shipping Labels



If your order is received by September 20, 2019, your Bill of Lading and Shipping Labels will be delivered to your booth the day of show closing. After September 20, 2019 this service will not be avail-

Ship to: consigned to (Ship to)					
Attention					
Street Address					
City, State, Zip					
Method	Air (select)Next Day2nd DayDeferred	Motor Freight	Van Lines	POV	
Carrier					
Company/Exhibitor Name Attention Billing Address City, State, Zip					
•					
•					
Telephone No. Email Address Number of S	hipping Lab	els:		_	
Email Address	hipping Lab	els:		BOOTH#	



Special Handling



Special Handling applies to shipments that are loaded in such a manner as to require additional labor and handling to unload or load out. An additional fee beyond the standard crated rate will apply.

Special Handling Includes:

 Shipments received without certified weight ticket per shipment.

Ground Loading

 Vehicles that are not dock height, preventing the use of loading docks.

Side Door Loading

 Shipments tendered for delivery in such a manner as to prevent access from the rear of the trailer.

Constricted Space Loading

 Freight loaded "high and tight" or down one side as to make shipments not readily available.

Designated Piece Loading

• When a trailer must be loaded in a particular sequence to ensure fit.

Stacked, Cubed-out or Loose Shipments

- Shipments loaded in such a manner requiring items to be removed to ground level for delivery to booth.
- Items that would need to be unstacked/stacked, unstrapped/ strapped or load bars to be removed/installed during the unload or load out process.

Multiple Shipments

• Shipments that are loaded mixed on the truck, failing to maintain shipment integrity and/or have multiple delivery areas.

Mixed Shipments

 Pieces for separate shipments that are loaded mixed throughout the delivery vehicle or shipments of crated and uncrated goods where the percentage of uncrated is minimal and does not warrant full uncrated rate for shipment.

Improper Delivery Receipts

 Shipments that arrive without individual Bill of Lading. Possible examples might include: UPS, FedEx, company trucks, privatelyowned vehicles.

Uncrated Shipments

 Material that is shipped loose or pad-wrapped and/or unskidded machinery without proper lifting bars or hooks.

Special Handling Examples:



Side Door Loading

Constricted Space Loading



Stacked Shipments

Uncrated Shipments



Multiple Shipments



Limits of Liability



YOU ARE ENTERING A CONTRACT, WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE. The Terms and Conditions set forth below become a part of the Contract between Brede/Allied and the Exhibitor. Acceptance of said Terms and Conditions will be construed when any of the following conditions are met:

THE MATERIAL HANDLING SERVICE AGREEMENT IS SIGNED, EXHIBITOR'S MATERIALS ARE DELIVERED TO BREDE/ALLIED'S WAREHOUSE OR TO AN EXPOSITION SITE FOR WHICH BREDE/ALLIED IS THE OFFICIAL SHOW CONTRACTOR, OR AN ORDER FOR LABOR AND/OR RENTAL EQUIPMENT IS PLACED BY EXHIBITOR WITH BREDE/ALLIED.

- It is understood that Brede/Allied and its subcontractors are not insurers. Insurance, if any, shall be obtained by the Exhibitor. Amounts payable by Brede/Allied hereunder are based on the scope of the liability as herein set forth and are unrelated to the value of the Exhibitor's property. It is further understood and agreed that Brede/Allied and its subcontractors do not provide for full liability should loss or damage occur.
- Brede/Allied and its subcontractors shall not be responsible for damage to uncrated materials, materials improperly packed, glass breakage or concealed damage Brede/Allied and its subcontractors shall not be responsible for ordinary wear and tear in handling of equipment, nor for loss or damage due to fire, theft, windstorm, water, vandalism, acts of God, mysterious disappearance or other causes beyond their control.
- Relative to inbound shipments, there may be a lapse of time between the delivery of shipment(s) to the booth by Brede/Allied or its subcontractors and the arrival of the Exhibitor's representative at the booth. Similarly, relative to outgoing shipment(s), Exhibitor recognizes there will be a lapse of time between the completion of packing and the actual pick-up of materials from the booth for loading onto a carrier. It is understood that during such times the shipment(s) will be left in the booth unattended. Brede/Allied will not be responsible for the count or content of materials. All bills of lading covering outgoing shipment(s) submitted to Brede/Allied or its subcontractors by Exhibitor will be checked at the time of pick-up from the booth and corrected where discrepancies exist.
- Brede/Allied shall not be liable for any loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind, or to any other cause beyond its controls.
- Brede/Allied shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, or for any other special, incidental or consequential damages.
- It is agreed that if Brede/Allied or its subcontractors should be found liable for loss or damage to Exhibitor's equipment, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to \$.30 per pound per article, with a maximum liability of \$50.00 per item or \$1,000.00 per shipment, whichever is less, as agreed upon damages and exclusive remedy. Provisions of this paragraph shall apply if loss or damage, regardless of cause or origin, results directly or indirectly to property through performance or nonperformance of obligations imposed by the offering of services to Exhibitors or from negligence, active or otherwise, by Brede/Allied, its subcontractors or their employees.
- Brede/Allied shall not be liable for damage to exhibitor's materials or equipment when forklift operator is under the supervision of the exhibitor or the exhibitor's representative.
- Brede/Allied and its subcontractors shall not be liable for shipments received without receipts, freight bills or specified unit counts on receipts of
 freight bills, such as UPS, Federal Express, Express Mail, Parcel Post and private vehicle, etc., due to their delivery procedures. Such shipments
 will be delivered to booth without guarantee of piece count or condition.
- Empty container labels will be available at the Service desk. Affixing the labels is the sole responsibility of the Exhibitor or its representative. It is understood that these labels are used for *empty storage only*, and Brede/Allied and its subcontractors assume no responsibility for loss or damage to contents while containers are in storage or for mislabeled containers.
- In order to expedite removal of materials from the show site, Brede/Allied shall have the authority to change designated carriers, if such carriers do not pick up on time. Where no disposition is made by the Exhibitor, materials will be routed by Brede/Allied at show site. Brede/Allied assumes no liability as a result of such re-routing or handling.





Helpful Hints



Shipping to the Show

- * When shipping to the warehouse, ensure your shipment arrives by the deadline date to avoid additional surcharges.
- * Clearly mark your company name, booth number and SUNA 2019 on your labels.
- * Material handling is charged per shipment. To avoid multiple charges, ship all your pieces together.
- * Make sure your shipment arrives with a certified weight ticket to help avoid Special Handling charges.

How to Store Empty Containers

- Pick up "Empty Labels" at the Exhibitor Service Desk.
- * Place a label on each container with your company name & booth number on each label.
- * Labeled containers will be picked up periodically and stored during the show.
- * Once containers are placed in empty storage there will be no access to those containers.
- * At the close of the show, the empty containers will be returned to the booth in random order. This process may take several hours.

Shipping Out Procedures at the Close of the Show

- Pick up your Bill of Lading at the Exhibitor Service Desk.
- You must complete a Bill of Lading for each individual shipment.
- * All pieces must be labeled individually. Pre-printed shipping labels are available at the Exhibitor Service Desk.
- * Unless you are using a show carrier, schedule your carrier for pick up at the appropriate time.
- * When materials are packed, labeled and ready to be shipped, the completed Bill of lading must be turned in at the Exhibitor Service Desk.

